

1st Ever Placement Interview of Placement Programme-2021

Excellent Opportunity for MBA (ABM) Students of NAVU

Placement e-Leaflet No.: 1/2021

Date: 18/12/2020



Let's **Work** Together
and **Explore** Opportunities...



After facilitating

57 Placement Interviews generating Job Placement Offers for 175 Students in 2020,
69 Placement Interviews generating Job Placement Offers for 183 Students in 2019,
74 Placement Interviews generating Job Placement Offers for 216 Students in 2018,
66 Placement Interviews generating Job Placement Offers for 201 Students in 2017,
52 Placement Interviews generating Job Placement Offers for 190 Students in 2016,
39 Placement Interviews generating Job Placement Offers for 155 Students in 2015,
39 Placement Interviews generating Job Placement Offers for 130 Students in 2014,
33 Placement Interviews generating Job Placement Offers for 144 Students in 2013,

we at the *University Placement & Counseling Cell* of our esteemed Navsari Agricultural University; are pleased to announce the **1st Campus Recruitment Drive of Placement Programme-2021** to be held **during December, 2020**. The details are as follows:

Section-I: Let's Know the Recruiting Organization – RaceMose

Kindly visit <http://www.finfort.ind.in/> for thorough understanding of your Prospective Employer...

☞ The RaceMose is [a b2b marketplace startup for agri commodities](#).

☞ After very impressive track record of FinFort, they are building a b2b marketplace startup for agri commodities named RaceMose. It is focused on solving the unorganized agriculture commodities trade and related credit problems, through creation of a robust supply chain infrastructure and trade network platform.

Supply Chain Infrastructure Network:

With the direct relationship and forward looking procurement commitment with manufacturers, the company intends to disrupt the current business model of “inventory first” concept. The idea of the platform is to have a lean inventory model, by aggregating procurement requirements and through data science and farmer / trader network match-making both the parties and execute the trade. RaceMose shall take responsibility on end -to-end commercial trade conclusion and delivery.

- ✓ Control on Price Discovery and Transparency
- ✓ Quality Assurance and Control

- ✓ Pick and Drop Delivery at door to both the parties
- ✓ Elimination of middlemen, thereby passing the benefits to both the party (s)

Credit Solutions:

RaceMose physical branches have a direct chain of Farmers, small scale traders' networks and through FPO partnerships. RaceMose has traceability to the individual farmer and trader level cash flows and better and full control on agriculture produce. RaceMose intends to be a partner connecting the farmers and financial institutions by providing direct and customized financing, through end to end loan management to both the parties.

- ✓ Loan against warehouse / inventory to farmer
- ✓ 0% Default Guarantee - Banks safeguard through inventory sale commitment

Section-II: Let's Understand the Nature of Vacancies

Looking for genuinely interested, competent, young, self driven professionals; in the *Sales, Marketing, Procurement, Supply Chain Management, Logistics, CRM Profiles*; who would want to be a part of what could be one of the most interesting phases of individual career; and excel with a dynamic team which is continuously excelling and recording noteworthy growth.

Expected Essentials from the Ideal Candidate

(A) Designation, No. of Vacancies and Place of Posting/Job:

- ✓ *Relationship Manager* – 2 Vacancies @ Unjha and Mumbai
- ✓ *Procurement Manager* – 2 Vacancies @ Barmer and Jaisalmer
- ✓ *Operations Executive* – 1 Vacancy @ Kochi
- ✓ *CRM Executive* – 1 Vacancy @ Mumbai

(B) Pay Package Offer:

 2.5 to 3 Lacs  + Excellent Exposure + Learning + Career Growth + Statutory and Performance Bonuses...

(C) Educational Qualification: UG in Agriculture/Allied with MBA (ABM)

(D) Competency Requirements:

- ✓ Ability to clearly and effectively communicate both verbally and in written form ...
- ✓ SMART Outgoing personality with good people skills ...
- ✓ Desire to work in RURAL sales. Willingness to travel to small towns and villages.
- ✓ The candidate must to be familiar with agriculture, rural economy, hard-working and willing to travel.
- ✓ **2 Positions require candidates who can speak Malayalam and Telugu.**

(E) Job Profile:

1. **Relationship Manager** - On boarding (P&L) processors and exporters (Demand Aggregator) ...
2. **Procurement Manager** - On boarding traders/FPOs (Supply Aggregator) ...
3. **Operations Executive** - End to end logistics and supply chain ...
4. **CRM Executive** - Overall Client relationship and account management

Section-III: Selection Modalities

- ✓ Registration with and Timely Submission of Resume in Soft Copy in .doc format without photo to Institute Level Placement Officer **latest by 23rd December, 2020 - WEDNESDAY - 10:30 am**
- ✓ Short listing by the Company Authority
- ✓ ONLINE Personal Interview **in December, 2020 itself** (Exact Date, Timing & Platform will be conveyed very soon)

All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!

Dr. Mehul G. Thakkar

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RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the BEST Performance!!!

Placement Programme 2021: Aiming Higher... Striving Hard... We Can, We Will..

