

# Highest Ever 88 Placement Interviews in any Placement Year @ NAU

## Result of the 80<sup>th</sup> Campus Placement Drive of Placement Year-2022

Heartily Congrats to 2 Talented MBA (ABM) Students for getting selected in a World Renowned Organization

Placement e-Leaflet No.: 91/2022

Date: 28/09/2022



**After facilitating**  
**588 Placement Interviews generating Job Offers for 1650 Students of NAU**  
**in Powerful Placement Programmes during the Golden Decade - 10 Years 2013-22,**

we at the *University Placement & Counseling Cell* of our esteemed Navsari Agricultural University; are pleased to announce the **Result of the 80<sup>th</sup> Campus Recruitment Drive of Placement Year-2022** held **during August-September, 2022**. The details are as follows:

### **Section-I: Let's Know the Recruiting Organization** **GCMMF Ltd. - AMUL**

Kindly visit <https://www.amul.com/> for thorough understanding of your Prospective Employer...

- ☞ The Gujarat Co-operative Milk Marketing Federation Ltd. - GCMMF Ltd., popularly known as **AMUL** is **India's Largest Food Organization with annual turnover exceeding Rs. 46,481 Crore.**
- ☞ GCMMF is a unique organization. It's a body created by Farmers, managed by competent professionals, serving a very competitive and challenging consumer market.
- ☞ **It is a true testimony of synergistic national development through the practice of modern management methods.**

### **Section-II: Let's Understand the Nature of Vacancies**

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven Professionals (**MALE / FEMALE**); to work **as the Sales Territory In-Charge in South Gujarat region and PAN India**; and who want be a part of one of the most interesting phases of individual career with job satisfaction and life satisfaction.

Superbly talented, committed and qualified candidate to grab this **GOLDEN OPPORTUNITY** work with a World Renowned Organization's dynamic team which is continuously expanding, excelling and recording noteworthy growth.

**(A) Designation, No. of Vacancies and Place of Posting/Job:**

- ✓ *Sales Territory In-Charge – 1 or 2 Vacancies in South Gujarat, 1 or 2 Vacancies PAN India*

**(B) Pay Package Offer:** Commensurate with the competencies of the candidate....Best in the Industry...

 **5.50 to 6 Lacs LPA (Based on Place of Posting) + Incentive 70,000/- per Annum + Excellent Exposure + Learning + Career Growth...**

**(C) Job Summary:**

- ✓ *Work as the Sales Territory In-Charge...*
- ✓ *The candidate will be responsible for Sales & Distribution function for our range of products at any of our branch location across India.*
- ✓ *Operating one of our 4 distribution highway: Fresh, Frozen, Chilled, Ambient **in a specific geography.***
- ✓ *The candidate would be responsible for market coverage as well as market penetration for assigned territory.*
- ✓ *The candidate will also responsible sales planning, Logistics & Distribution Management, WD & Territory Management, Product Promotion, New Product Launches, Achievement of sales targets etc.*
- ✓ *Requires tracking and analyzing competitors' activities and suggesting countermeasures from time to time.*
- ✓ **Major Responsibilities include:** *Sales Planning, Logistics & Distribution Management, WD & Territory Management, Product Promotion, New Product Launches, Achievement of Sales Targets, etc.*

**Selection Process:** Resume Short Listing, followed by ONLINE Aptitude Test of 2 Hours *held on September 19, 2022 from 11:00 am to 1:00 pm*; followed by Intensive ONLINE Interview *held on ZOOM on SEPTEMBER 20, 2022 from 11:00 am to 2:00 pm*; for **Pay Package of 6+ Lacs...**

<b>Eligible Inst. (03)</b>	<b>Registered (38)</b>	<b>Cleared Resume Short listing Round (10) (26.32%)</b>	<b>Cleared ONLINE Aptitude Test (10) (100%)</b>	<b>Cleared ONLINE Interview (02) (20.00%)</b>	<b>Talented 2</b> Will report to Ahmedabad Office and Nagpur Office on 28/09/2022
NMCA, Navsari	12 M. Sc. (Agri.)	-	-	-	
AABMI, Navsari	10 MBA (ABM)	10 MBA (ABM)	10 MBA (ABM)	2 MBA (ABM)	
CoA, Bharuch	16 M. Sc. (Agri.)	-	-	-	

*Terrifically Talented Two Twinkling Stars of NAU - The Successful Career Aspirants*



*Performer PAULOMEE & Magnificent MOHIT*



**Dhimar Paulomeeben Bipinchandra**



**Mohit Chaudhary**



*All The Best to Beat The Best to these 2 Career Aspirants!!! You CAN, You WILL!!! We are proud of you...*

**Dr. Mehul G. Thakkar (MGT)**  
Associate Professor in HRM & TPO @ AABMI  
University Placement & Counselling Head @ NAU  
E-mail: mehulgthakkar@nau.in, getmgt@gmail.com  
Contact No.: 02637-282960 (O), 9427163205 (M)

**1<sup>st</sup> Ever Time**  
Campus Placement  
in  
**AMUL-GCMMF**

**Dr. R. M. Naik**  
Director of Students' Welfare &  
Chairman of University Placement & Counselling Cell @ NAU  
E-mail: dswnavsari@nau.in, dswnavsari@gmail.com  
Contact No.: 02637-292112 (O), 9979888962 (M)

**RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!**

**Placement Programme 2022: Aiming Higher... Striving Hard... We Can, We Will...**



**Together WE CAN, WE WILL...**

