

Highest Ever 113 Placement Interviews in Placement Year-2024 @ NAU

Excellent Opportunity for MBA (ABM) Students of NAU

7th Campus Placement Drive of Placement Year-2025

Excellent Opportunity for MBA (ABM) Students to secure JOB as Sales Coordinator at RAJKOT

Placement Leaflet No.: 9/2024

Date: 13/01/2025



After facilitating 800+ Placement Interviews generating Job Offers for 2000+ Students of NAU in Powerful Placement Programmes during the Last 12 Years 2013-24, we at the University Placement & Counseling Cell of our esteemed Navsari Agricultural University; are pleased to announce the 7th Campus Placement / Recruitment Drive of Placement Year-2025 for MBA (ABM) Students of NAU to work at RAJKOT; to be held during January-February, 2025.

The details are as follows:

Section-I: Let's Know the Recruiting Organization

Perfect Technologies

Kindly visit <https://perfecttechnology.co.in/> for thorough understanding of your Prospective Employer...

Section-II: Let's Understand the Nature of Vacancies

Looking for **genuinely interested and eligible**, competent, energetic, talented, passionate, self driven Professionals (**MALE/FEMALE**); and who want to be a part of one of the most interesting phases of individual career with job satisfaction and life satisfaction; and work with a dynamic team which is continuously expanding, excelling and recording noteworthy growth.

Superbly talented, committed and qualified candidate to grab this GOLDEN OPPORTUNITY work with a renowned organization's dynamic team which is continuously expanding, excelling and recording noteworthy growth.

(A) Designation: *Sales Coordinator / Sales & Marketing Executive*

(B) Functional Area: *Sales & Marketing*

(C) No. of Vacancies and Place of Posting/Job: 05 Vacancies at **RAJKOT**

(D) Duties & Responsibilities:

- ✓ *Setting sales goals and developing sales strategies.*
- ✓ *Researching prospects and generating leads.*
- ✓ *Contacting potential and existing customers on the phone, by email, and in person.*
- ✓ *Handling customer questions, inquiries, and complaints.*
- ✓ *Preparing and sending quotes and proposals.*
- ✓ *Managing the sales process through specific software programs.*
- ✓ *Building and maintaining a CRM database.*
- ✓ *Meeting daily, weekly, and monthly sales targets.*

- ✓ *Participating in sales team meetings.*
- ✓ *Payment Follow ups*
- ✓ *Take the orders according to goals*
- ✓ *Arrange the meetings of Customers*
- ✓ *Hot calling and Cold calling*

(E) Pay Package Offer: Commensurate with the competencies of the candidate and performance in the Interview...Best in the Industry

 **3 Lakhs** + PF + Bonus + Paid Leaves + Canteen + Transportation + Excellent Exposure + Learning + Career Growth...

Section-III: Let's Understand the Nature of Expected Ideal Candidate

Expected Essentials from the Ideal Candidate

(A) Educational Qualification: MBA in Agribusiness Management

(B) Competency Requirements: *Energetic, Talented, Self Driven, Confident Candidates with the following traits/attributes:*

- ✓ *Energetic, self-motivated, proactive in approach and passionate about the work...*
- ✓ *Passion for Agriculture...*
- ✓ *Excellent networking and coordination skills...*
- ✓ *Strong communication skills, both written and verbal, ENGLISH & GUJARATI, to generate timely reports and to interact with clients...*
- ✓ *Comprehensive aptitude and reasoning ability...*
- ✓ *Ability to effectively operate independently and also in a team environment...*
- ✓ *Ability to work independently also to achieve performance objectives and deliverables...*
- ✓ *Time Management Skills, Team Building Skills...*
- ✓ *Working Knowledge of MS Office...*

Section-IV: Selection Modalities

- ✓ Registration by the Eligible & Genuinely Interested Students with Timely Submission of Latest Resume in Soft Copy in .doc / pdf format WITHOUT PHOTO to Institute Level Placement Officer latest by January 15, 2025 - WEDNESDAY - 2:00 pm
- ✓ Selection Process will be held during January-February, 2025 @ RAJKOT...

All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!

Prof. (Dr.) Mehul G. Thakkar (MGT)

Professor in HRM & TPO @ AABMI

University Placement & Counselling Head @ NAU

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Highest Ever 113

Placement Interviews in 2024

Highest Ever Pay

of 10,25,004/- to

6 Students in 2023

Prof. Jaimin R. Naik

Director of Students' Welfare &

Chairman of University Placement & Counselling Cell @ NAU

E-mail: dswnavsari@nau.in, dswnavsari@gmail.com

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RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!

Placement Programme 2025: Aiming Higher...Striving Hard... We Can, We Will...



Together WE CAN, WE WILL...

