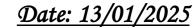
Highest Ever 113 Placement Interviews in Placement Year-2024 @ NAU

Excellent Opportunity for MBA (ABM) Students of NAU



Excellent Opportunity for MBA (ABM) Students to secure JOB as Sales Coordinator at RAJKOT

Placement Leaflet No.: 9/2024













After facilitating 800+ Placement Interviews generating Job Offers for 2000+ Students of NAU in Powerful Placement Programmes during the Last 12 Years 2013-24, we at the University Placement & Counseling Cell of our esteemed Navsari Agricultural University; are pleased to announce the 7th Campus Placement / Recruitment Drive of Placement Year-2025 for MBA (ABM) Students of NAU to work at RAJKOT; to be held during January-February, 2025. The details are as follows:

Section-I: Let's Know the Recruiting Organization

Perfect Technologies

Kindly visit https://perfecttechnology.co.in/ for thorough understanding of your Prospective Employer...

Section-II: Let's Understand the Nature of Vacancies

Looking for **genuinely interested and eligible**, competent, energetic, talented, passionate, self driven Professionals (MALE/FEMALE); and who want to be a part of one of the most interesting phases of individual career with job satisfaction and life satisfaction; and work with a dynamic team which is continuously expanding, excelling and recording noteworthy growth.

Superbly talented, committed and qualified candidate to grab this GOLDEN OPPORTUNITY work with a renowned organization's dynamic team which is continuously expanding, excelling and recording noteworthy growth.

- (A) Designation: Sales Coordinator/Sales & Marketing Executive
- (B) Functional Area: Sales & Marketing
- (C) No. of Vacancies and Place of Posting/Job: 05 Vacancies at RAJKOT

(D) Duties & Responsibilities:

- ✓ Setting sales goals and developing sales strategies.
- ✓ Researching prospects and generating leads.
- ✓ Contacting potential and existing customers on the phone, by email, and in person.
- ✓ Handling customer questions, inquiries, and complaints.
- ✓ *Preparing and sending quotes and proposals.*
- ✓ Managing the sales process through specific software programs.
- ✓ Building and maintaining a CRM database.
- ✓ Meeting daily, weekly, and monthly sales targets.

- Participating in sales team meetings.
- ✓ Payment Follow ups
- ✓ *Take the orders according to goals*
- ✓ *Arrange the meetings of Customers*
- ✓ Hot calling and Cold calling
- (E) Pay Package Offer: Commensurate with the competencies of the candidate and performance in the Interview....Best in the Industry



3 Lakhs + PF + Bonus + Paid Leaves + Canteen + Transportation + Excellent Exposure + Learning + Career Growth...

Section-III: Let's Understand the Nature of Expected Ideal Candidate

Expected Essentials from the Ideal Candidate

- (A) Educational Qualification: MBA in Agribusiness Management
- **(B) Competency Requirements:** Energetic, Talented, Self Driven, Confident Candidates with the following traits/attributes:
 - ✓ Energetic, self-motivated, proactive in approach and passionate about the work...
 - ✓ Passion for Agriculture...
 - ✓ Excellent networking and coordination skills...
 - ✓ Strong communication skills, both written and verbal, ENGLISH & GUJARATI, to generate timely reports and to interact with clients...
 - ✓ Comprehensive aptitude and reasoning ability...
 - ✓ Ability to effectively operate independently and also in a team environment...
 - ✓ Ability to work independently also to achieve performance objectives and deliverables...
 - ✓ Time Management Skills, Team Building Skills...
 - ✓ Working Knowledge of MS Office...

Section-IV: Selection Modalities

- ✓ Registration by the Eligible & Genuinely Interested Students with Timely Submission of Latest Resume in Soft Copy in .doc
 - / pdf format WITHOUT PHOTO to Institute Level Placement Officer latest by January 15, 2025 WEDNESDAY 2:00 pm
- ✓ <u>Selection Process will be held during January-February, 2025 @ RAJKOT</u>...

All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!

Prof. (Dr.) Mehul G. Thakkar (MGT)

Professor in HRM & TPO @ AABMI University Placement & Counselling Head @ NAU E-mail: mehulgthakkar@nau.in, getmgt@gmail.com Contact No.: 02637-282960 (O), 9427163205 (M)

Highest Ever 113Placement Interviews in 2024

Highest Ever Pay of 10,25,004/- to 6 Students in 2023

Prof. Jaimin R. Naik

Director of Students' Welfare & Chairman of University Placement & Counselling Cell @ NAU <u>E-mail</u>: dswnavsari@nau.in, dswnavsari@gmail.com <u>Contact No.</u>: 02637-292112 (O), 9979888962 (M)

RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!

Placement Programme 2025: Aiming Higher...Striving Hard...We Can, We Will...













Together WE CAN, WE WILL...

