

Highest Ever 88 Placement Interviews in Placement Year-2022 @ NAU

15th Campus Placement Drive of Placement Year-2023

Excellent Opportunity for **MBA (ABM) Students** to work at various locations of Gujarat

Placement e-Leaflet No.: 28/2023

Date: 08/01/2023



Let's Work Together
and Explore Opportunities...



After facilitating 588 Placement Interviews generating Job Offers for 1650+ Students of NAU in Powerful Placement Programmes during the Golden Decade - 10 Years 2013-22, we at the *University Placement & Counseling Cell* of our esteemed Navsari Agricultural University; are pleased to announce the **15th Campus Placement / Recruitment Drive of Placement Year-2023 for MBA (ABM) Students of NAU** to be held **on January 9, 2023**. The details are as follows:

Section-I: Let's Know the Recruiting Organization – Zydex Industries Pvt. Ltd.

Kindly visit www.zydexindustries.com for thorough understanding of your Prospective Employer...

- ☞ **Established in 1997 and based at VADODARA (Gujarat),** Zydex is a specialty chemicals company with the purpose of innovating for sustainability.
- ☞ **Zydex is a hi-tech research driven company striving for SUSTAINABILITY THROUGH INNOVATION. It is a SAP driven enterprise across all facilities.**
- ☞ With diversified product range, they touch upon all basic necessities of a common man i.e. **ROTI, KAPDA, MAKAN and SADAK** (Food, Clothing, Housing and Roads).

☞ Zydex is committed to creating a sustainable world through innovative, environment friendly and patented technologies in the areas of **AGRICULTURE, INDUSTRIAL CHEMICALS, TEXTILES, PAINTS & WATERPROOFING** and **ROADS**. As a **GLOBAL ENTERPRISE**, their **product portfolios encompass 200+ innovative solutions with presence in over 40 countries across the globe through its subsidiaries and distribution network, with sales in over 40 countries including Zydex Inc. in the USA.**

☞ At Zydex **QUALITY** is sacrosanct: They accord the highest priority to quality control and quality assurance for products. Zydex is an **SA-8000 and ISO 9001: 2015 certified company**. As a part of **INNOVATION INITIATIVE**, they turn concepts to smart, simple & profitable business opportunities and strive continuously to be above and beyond the best. **RESEARCH BACKBONE** includes state-of-the-art R&D labs which provide a strong foundation for innovation. Research teams work on the anticipated needs of tomorrow with a focus on sustainability.

☞ **PORTFOLIO** includes products that are eco-friendly and keep vision of sustainability alive:

- ✓ *Globally patented nanotechnology-based additives for climate resilient, moisture resistant, long lasting highways and rural roads.*
- ✓ *100% acrylic paints and globally patented nanotechnology-based waterproofing compounds that are eco-friendly.*
- ✓ *Water-based specialty polymers for textiles which are environmentally safe.*
- ✓ *Biology booster which reduces the use of chemical fertilizers and pesticides. It improves soil fertility and crop yield from the first year of usage – ushering in a new era of biological agriculture.*

Section-II: Let's Understand the Nature of Vacancies

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven **MALE/FEMALE** Professionals to support on-field sales & marketing activities; who want to be a part of one of the most interesting phases of individual career; and work with a dynamic team which is continuously expanding, excelling and recording noteworthy growth.

(A) Designation, No. of Vacancies and Place of Posting/Job:

- ✓ **Sales Trainee – 9 Vacancies at various locations in GUJARAT**

(B) Job Profile:

- ✓ *Shall be responsible to carry out sales & Collections in the specific locations.*
- ✓ *Handling existing Dealer/Distributor network and also appointing new dealers / distributors.*
- ✓ *Conducting Farmer Meet / Demo / Field Trails.*
- ✓ *Liquidation, New Business Development, Profitability (maintaining expense to sales ratio), Business Development & Execution of Business Process.*

(C) Pay Package Offer: Commensurate with the competencies of the candidate and place of posting....Best in the Industry

 **3.5 Lacs**  **+ Excellent Exposure + Learning + Career Growth...**

Section-III: Let's Understand the Nature of Expected Ideal Candidate

Expected Essentials from the Ideal Candidate

(D) Educational Qualification: MBA (ABM)

(E) Competency Requirements: Energetic, Talented, Self Driven, Confident MALE/FEMALE Candidates with the following traits/attributes:

- ✓ Ability to clearly and effectively communicate both verbally and in written form...
- ✓ SMART Outgoing personality with good people skills...
- ✓ Willing to go extra mile, willing to travel to create connections...Achievement Oriented...
- ✓ Capable to take ownership & have decision making ability...

Section-IV: Selection Modalities

- ✓ Registration with Timely Submission of Latest Resume in Soft Copy in .doc / pdf format WITHOUT PHOTO to Institute Level Placement Officer latest by January 9, 2023 - MONDAY - 10:00 am
- ✓ Short Listing by the Company Authority
- ✓ Further Selection Process to be held on January 9, 2023 - 2:00 pm onward in the Conference Hall of AABMI, NAU, Navsari

All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!

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RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!

Placement Programme 2023: Aiming Higher...Striving Hard...We Can, We Will...



Together WE CAN, WE WILL...

