

31st Campus Placement Drive of Placement Year-2022

Excellent Opportunity for UG OR PG in Agri./Allied OR (ABM) Students of NAU in Gujarat

Placement e-Leaflet No.: 54/2022

Date: 21/04/2022



Let's Work Together
and Explore Opportunities..



After facilitating
525+ Placement Interviews generating Job Offers for 1550+ Students of NAU
in Powerful Placement Programmes during the Last 9 Navratna Years 2013-2021,



we at the *University Placement & Counseling Cell* of our esteemed Navsari Agricultural University; are pleased to announce the **31st Campus Recruitment Drive of Placement Year-2022** to be held **in April-May, 2022**. The details are as follows:

Section-I: Let's Know the Recruiting Organization – DCB Bank Ltd.

Kindly visit <https://www.dcbbank.com/> for thorough understanding of your Prospective Employer...

- ☞ DCB Bank Ltd. is a new generation private sector bank with 400 branches (as on 10th April, 2022) across India. It is a scheduled commercial bank regulated by the Reserve Bank of India.
- ☞ It is professionally managed and governed. DCB Bank has contemporary technology and infrastructure including state of the art internet banking for personal as well as business banking customers. DCB Bank's business segments are Retail, micro-SME, SME, mid-Corporate, Agriculture, Commodities, Government, Public Sector, Indian Banks, Co-operative Banks and Non Banking Finance Companies (NBFC).
- ☞ **DCB Bank has approximately 9,50,000 customers.** The Bank's network of state-of-the-art, customer friendly branches are **situated across Andhra Pradesh, Bihar, Chhattisgarh, Daman, Delhi/ NCR, Goa, Gujarat, Haryana, Karnataka, Kerala, Madhya Pradesh, Maharashtra, Odisha, Punjab, Rajasthan, Silvassa, Tamil Nadu, Telangana, Uttar Pradesh, Uttarakhand and West Bengal.**
- ☞ **DCB Bank has deep roots in India since its inception in 1930s.** Its promoter and promoter group the Aga Khan Fund for Economic Development (AKFED) & Platinum Jubilee Investments Ltd. holds below 15% stake. AKFED is an international development enterprise. It is dedicated to promoting entrepreneurship and building economically sound companies.

Section-II: Let's Understand the Nature of Vacancies

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven Professionals (**MALE/FEMALE**) to work at the 'grass root' level; who want to be a part of one of the most interesting phases of individual career with job satisfaction and life satisfaction; and work with a dynamic team which is continuously expanding, excelling and recording noteworthy growth.

(A) Designation, No. of Vacancies and Place of Posting/Job:

- ✓ Relationship Manager – Micro Housing – Multiple Vacancies at Bhoyan, Kadodara, Kamla, Bareja, Nadiad in GUJARAT

(B) Business Unit and Grade:

- ✓ Agri. & Inclusive Banking – AM1 / AM2 / DM1

(C) Pay Package Offer: 2.8 to 3 Lacs + Excellent Exposure + Learning + Career Growth...

Section-III: Let's Understand the Nature of Expected Ideal Candidate

Expected Essentials from the Ideal Candidate

(D) Educational Qualification: UG OR PG in any Agri. / Allied Disciplines OR MBA (ABM)

(E) Job Summary:

- ✓ Candidate would be looking after the mortgage and micro mortgage products in AIB Branches.

(F) Key Responsibilities:

- 1) Managing the sale of products of mortgage and micro mortgage i.e., Home Loan, Business Loan, Loan against Property, etc.
- 2) Primary credit appraisal of the loans mentioned above.
- 3) Analyzing the credit worthiness of the customers by visiting the residence and business location and taking market feedback.
- 4) Ensuring a healthy portfolio by recovery of irregular and NPA accounts.
- 5) Cross selling various products of the bank like Insurance, Gold Loans, Remittance, Savings Account, Other Loans, etc.
- 6) Maintaining, nurturing and deepening relationships with existing clients.

(G) Competency Requirements: Energetic, Talented, Self Driven, Confident MALE/FEMALE Candidates with the following traits/attributes:

- ✓ Fluency in both oral and written communication in English & Hindi Language.
- ✓ Selling Skills and Analytical Skills...
- ✓ Willing to go extra mile...Able to perform routine tasks without supervision...
- ✓ Strong attention to detail...Ability to work independently to achieve performance objectives and deliverables.

(H) Experience Requirements:

- ✓ **FRESHERS** without any Experience are **ELIGIBLE**...Experience in Sales will be an **ADDED ADVANTAGE**.

Section-IV: Selection Modalities

- ✓ Registration with and **Timely Submission** of Latest Resume in Soft Copy in .doc / pdf format **WITHOUT PHOTO** to Institute Level Placement Officer **latest by 23rd April, 2022 - SATURDAY - 4:00 pm**
- ✓ Short Listing by the Company Authority
- ✓ Personal Interview @ NAU OR SURAT office of the Company **in April-May, 2022** (Exact Date, Timing & Venue will be conveyed very soon)

All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!

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RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!

Placement Programme 2022: Aiming Higher...Striving Hard...We Can, We Will...



Together WE CAN, WE WILL...

