

2nd Campus Placement Interview of Placement Programme-2022

Excellent Opportunity for UG (Agri./Agril. Eng.) OR PG (Agril. Eco./Agril. Ext.) OR MBA (ABM) Students

Placement e-Leaflet No.: 2/2022

Date: 06/12/2021



Let's Work Together
and Explore Opportunities...



After facilitating

Exactly 500 Placement Interviews generating Job Offers for 1480 Students of NAU in Powerful Placement Programmes during the Last 9 Navratna Years 2013-2021,

we at the University Placement & Counseling Cell of our esteemed Navsari Agricultural University; are pleased to announce the **2nd Campus Recruitment Drive of Placement Programme-2022** to be held **in December, 2021**. The details are as follows:

Section-I: Let's Know the Recruiting Organization – Sundaram Finance Ltd.

Kindly visit <https://www.sundaramfinance.in/about-us> for thorough understanding of your Prospective Employer...

- ☞ **Sundaram Finance Ltd. was established in 1954 by Shri T. S. Santhanam, the Founder, who envisioned the future of hire-purchase finance in India.** The company was started with a paid-up capital of Rs. 2 Lakhs and promoted by Madras Motor & General Insurance Company; which was then **one of the leading insurance companies in India prior to nationalization in 1971.**
- ☞ Started with the primary objective of financing the purchase of commercial vehicles, the company, has today grown into one of the most trusted financial services groups in India. **It has a nation-wide presence of nearly 640 branches, over two lakh depositors and three lakh customers.**
- ☞ Sundaram Finance Limited has a **diversified presence in Mutual Funds, Housing Finance, General Insurance, IT, Business Process Outsourcing and Retail Distribution of a wide array of financial services and products.** The company's Diamond Jubilee in August 2014 was preceded by the birth centenary of its Founder in November 2012.
- ☞ The Company's shares were originally listed in the Madras Stock Exchange (MSE) in 1972, its first and only ever public offering, **making it the First NBFC to be listed in MSE and were subsequently listed in the National Stock Exchange in 1998.**
 - ✓ The company has a market capitalization of Rs.18, 634 cr. on the equity share capital of Rs.111.10 cr. as on 31st March, 2018.
 - ✓ The company's fixed deposits are currently rated "AAA" (Highest Credit Quality) by ICRA and CRISIL.
 - ✓ The long-term borrowings are currently rated "AAA" (Highest Degree of Safety), with a "Stable Outlook" by ICRA and CRISIL and AA+ (High Degree of Safety), with a "Stable Outlook" by India Ratings. The short-term borrowings (including commercial paper) are rated "A1+"/P1+ (Very Strong Degree of Safety).

Section-II: *Let's Understand the Nature of Vacancies*

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven Professionals (**MALE Preferred**) to support customer relations activities; who want to be a part of one of the most interesting phases of individual career; and work with a dynamic team which is continuously expanding, excelling and recording noteworthy growth.

(A) Designation, No. of Vacancies and Place of Posting/Job:

- ✓ *Asst. Manager – Customer Relations – Many Vacancies at various locations of GUJARAT*

(B) Job Profile:

1) Pre- Disbursement Activity:

- ✓ *Handling foot falls at the dealerships and dealership related activities.*
- ✓ *Field Investigating Activity.*
- ✓ *Lead generation through promotional activities conducted by SFL.*
- ✓ *Collection of prospective customer information.*

2) Disbursement:

- ✓ *Processing application for approval.*
- ✓ *Obtaining documents from customers for payment.*
- ✓ *Collection invoice/Insurance and other respective papers.*
- ✓ *Processing the loan documents for payment.*

3) Post Disbursement:

- ✓ *Confirmation of delivery of Tractor and Farm equipment.*
- ✓ *Collection of registration certificate if applicable.*
- ✓ *Collection of insurance policy if applicable.*

4) Recovery Management:

- ✓ *Responsible for initiating repossession proceeding, maintain records of collection and status of accounts.*

5) Customer Relations and Cross Selling:

- ✓ *Responding to customer queries and grievances and providing timely information and Redressal.*
- ✓ *Exploring favorable cross selling opportunities with the customers.*

(C) Pay Package Offer: Commensurate with the competencies of the candidate and place of posting....Best in the Industry

 **4 to 4.2 Lacs**  **+ Excellent Exposure + Learning + Career Growth...**

Section-III: Let's Understand the Nature of Expected Ideal Candidate

Expected Essentials from the Ideal Candidate

(D) Educational Qualification: UG (Agri. / Agril. Engi.) OR PG (Agril. Economics / Agril. Extension) OR MBA (ABM)

(E) Competency Requirements: Energetic, Talented, Self Driven, Confident Candidates with the following traits/attributes:

- ✓ Ability to clearly and effectively communicate both verbally and in written form...
- ✓ SMART Outgoing, Sociable personality with good people skills...
- ✓ Willing to go extra mile, willing to travel to create connections...Achievement Oriented...
- ✓ Capable to take ownership & have decision making ability...

Section-IV: Selection Modalities

- ✓ Registration with and Timely Submission of Duly Filled Excel Sheet Proforma of the Company and Latest Resume in Soft Copy in .doc / pdf format without photo to Institute Level Placement Officer **latest by 8th December, 2021 - WEDNESDAY - 10:30 am**
- ✓ Online Aptitude Test followed by Personal Interview **in December, 2021** (Exact Date, Timing & Venue will be conveyed very soon)

All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!

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RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the BEST Performance!!!

Placement Programme 2022: Aiming Higher...Striving Hard...We Can, We Will...

