

Highest Ever 88 Placement Interviews in Placement Year-2022 @ NAU

5th Campus Placement Drive of Placement Year-2023

Excellent Opportunity for UG or PG-Agri/Horti/Forestry/Biotech/Agri. Eng./ABM Students in 10 States

Placement e-Leaflet No.: 8/2023

Date: 25/11/2022



After facilitating 588 Placement Interviews generating Job Offers for 1650+ Students of NAU in Powerful Placement Programmes during the Golden Decade - 10 Years 2013-22, we at the *University Placement & Counseling Cell* of our esteemed Navsari Agricultural University; are pleased to announce the **5th Campus Placement / Recruitment Drive of Placement Year-2023 for UG or PG Students of NAU** to be held **in December, 2022**. The details are as follows:

Section-I: Let's Know the Recruiting Organization – ASPEE Group of Companies

Kindly visit <https://aspee.com/> for thorough understanding of your Prospective Employer...

- ☞ **American Spring & Pressing Works Pvt. Ltd.** popularly known as **ASPEE Group of Companies**, a pioneer in the field of agricultural equipment, was established in 1946.
- ☞ The company began with the production of a Hand Rotary Duster.
- ☞ The ASPEE range comprises Hydraulic Power sprayers, Mist blowers cum Dusters, Tractamount sprayers or tractor trailed sprayers, Foot & Rocker sprayers, Hand compression sprayers, Continuous Knapsack type sprayers, small hand sprayers and Threshers for different crops.
- ☞ The company also manufactures a variety of spraying accessories like nozzles, spray guns, telescopic lances, spray booms and spray rigs suitable for every application.

Section-II: Let's Understand the Nature of Vacancies

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven Professionals (**MALE**); to work as **Sales Executive**; and who want be a part of one of the most interesting phases of individual career with job satisfaction and life satisfaction.

Superbly talented, committed and qualified candidate to grab this GOLDEN OPPORTUNITY work with a World Renowned Organization's dynamic team which is continuously expanding, excelling and recording noteworthy growth.

(A) Designation, No. of Vacancies and Place of Posting/Job: *Sales Executive* – Many Vacancies in 10 States of India as follows:

Madhya Pradesh, Chhattisgarh, Uttar Pradesh, Assam, Tripura, Karnataka, Maharashtra, Gujarat, Bihar & Jharkhand

(B) Job Profile:

- ✓ Take full responsibility for his assigned Area/ State and Handle a Channel Network.
- ✓ Appoint new distributors and dealers channels in vacant places.
- ✓ Sales & marketing activity within the assigned area.
- ✓ Responsible for selling in govt. projects and business development.
- ✓ To work on the ground level with Dealers & distributors, and develop new channel partners.
- ✓ Build and develop customer relationships.
- ✓ Willing to travel a minimum of 20 to 22 days a month and remaining days at the head office/ Branch office/ Depot or as per senior's instructions.
- ✓ Key responsibilities are handling customer queries, offering advice and introducing new products in the market as per seniors.
- ✓ Have to meet 15 farmers in a month & converted & retain them as a customer.
- ✓ Planning & Achieving Revenue Targets.

(C) Pay Package Offer: Commensurate with the competencies of the candidate....Best in the Industry...



1.80 LPA + DA Max. 1250/- per day + Local Tickets Reimbursement + Incentives + Excellent Exposure + Learning + Career Growth...

Section-III: Let's Understand the Nature of Expected Ideal Candidate

Expected Essentials from the Ideal Candidate

(D) Educational Qualification: UG or PG in Agri./Horti./Forestry/Biotech./Agril. Engineering/ABM

(E) Competency Requirements: Energetic, Talented, Self Driven, Confident, **MALE Candidates** with the following traits/attributes:

- ✓ Outstanding time management skills.
- ✓ They must be able to work independently and with little supervision, and sometimes they are even required to work remotely.

- ✓ Having a thorough knowledge of the cost of the product.
- ✓ Excellent negotiation skills.
- ✓ Excellent Communication Skills and Networking Skills...
- ✓ A team player with demonstrated skills and result oriented attitude...
- ✓ Energetic, self-motivated, proactive in approach and passionate about the work...
- ✓ Ability to work independently without supervision also...
- ✓ Should have long term career aspiration...
- ✓ Excellent customer service orientation...

Section-IV: Selection Modalities

- ✓ Registration and **Timely Submission of Latest Resume in Soft Copy in .doc / pdf format WITHOUT PHOTO** to Institute Level Placement Officer **latest by December 3, 2022 - SATURDAY - 10:00 am**
- ✓ Short Listing by the Company Authority
- ✓ Further Selection Process **in December, 2022** (Exact Selection Modalities, Date, Timing & Venue will be conveyed very soon)

All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!

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RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!

Placement Programme 2023: Aiming Higher... Striving Hard... We Can, We Will...



Together WE CAN, WE WILL...

