

# Highest Ever 88 Placement Interviews in any Placement Year @ NAU

## 80<sup>th</sup> Campus Placement Drive of Placement Year-2022

Excellent Opportunity for MBA (ABM) & M. Sc. (Agri.) Students to work in a World Renowned Organization

Placement e-Leaflet No.: 87/2022

Date: 12/08/2022



Let's Work Together  
and Explore Opportunities...



After facilitating

**575+ Placement Interviews generating Job Offers for 1600+ Students of NAU  
in Powerful Placement Programmes during the Golden Decade - 10 Years 2013-22,**

we at the *University Placement & Counseling Cell* of our esteemed Navsari Agricultural University; are pleased to announce the **80<sup>th</sup> Campus Recruitment Drive of Placement Year-2022 for MBA (ABM) & M. Sc. (Agri.) Students of NAU** to be held **during August, 2022**. The details are as follows:

### Section-I: Let's Know the Recruiting Organization **GCMMF Ltd. - AMUL**

Kindly visit <https://www.amul.com/> for thorough understanding of your Prospective Employer...

- ☞ The Gujarat Co-operative Milk Marketing Federation Ltd. - GCMMF Ltd., popularly known as **AMUL** is **India's Largest Food Organization with annual turnover exceeding Rs. 46,481 Crore.**
- ☞ GCMMF is a unique organization. It's a body created by Farmers, managed by competent professionals, serving a very competitive and challenging consumer market.
- ☞ **It is a true testimony of synergistic national development through the practice of modern management methods.**

### Section-II: Let's Understand the Nature of Vacancies

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven Professionals (**MALE / FEMALE**); to work **as the Sales Territory In-Charge in South Gujarat region**; and who want be a part of one of the most interesting phases of individual career with job satisfaction

and life satisfaction.

Superbly talented, committed and qualified candidate to grab this GOLDEN OPPORTUNITY work with a World Renowned Organization's dynamic team which is continuously expanding, excelling and recording noteworthy growth.

### **(A) Designation, No. of Vacancies and Place of Posting/Job:**

- ✓ *Sales Territory In-Charge – 1 or 2 Vacancies in South Gujarat*

### **(B) Pay Package Offer: Commensurate with the competencies of the candidate....Best in the Industry...**



**5.50 to 6 Lacs LPA (Based on Place of Posting) + Incentive 70,000/- per Annum Excellent Exposure + Learning + Career Growth...**

### **(C) Job Summary:**

- ✓ *Work as the Sales Territory In-Charge...*
- ✓ *The candidate will be responsible for Sales & Distribution function for our range of products at any of our branch location across India.*
- ✓ *Operating one of our 4 distribution highway: Fresh, Frozen, Chilled, Ambient **in a specific geography.***
- ✓ *The candidate would be responsible for market coverage as well as market penetration for assigned territory.*
- ✓ *The candidate will also responsible sales planning, Logistics & Distribution Management, WD & Territory Management, Product Promotion, New Product Launches, Achievement of sales targets etc.*
- ✓ *Requires tracking and analyzing competitors' activities and suggesting countermeasures from time to time.*
- ✓ **Major Responsibilities include:** *Sales Planning, Logistics & Distribution Management, WD & Territory Management, Product Promotion, New Product Launches, Achievement of Sales Targets, etc.*

## Section-III: Let's Understand the Nature of Expected Ideal Candidate

### Expected Essentials from the Ideal Candidate

**(D) Educational Qualification:** MBA (ABM) OR M. Sc. (Agriculture)



☞ **Note:** Any student who violated Placement Policy of NAU earlier is **INELIGIBLE**. Such student can't register for this GOLDEN Opportunity. Placement Officers of NMCA, CoA-Bharuch and AABMI are advised to ensure not to forward the resumes of any such defaulting student.

☞ Any student who already got selected in a company earlier and successfully joined, but if the pay package is less than 4 Lacs, he/she can happily register and be a part of this GOLDEN Opportunity.

**(E) Competency Requirements:** Energetic, Talented, Self Driven, Confident, **MALE / FEMALE Candidates** with the following traits/attributes:

- ✓ Good Communication Skills (Written and Verbal) in English, Hindi and GUJARATI...
- ✓ A team player with demonstrated skills and result oriented attitude...
- ✓ Energetic, self-motivated, proactive in approach and passionate about the work...
- ✓ Ability to work independently without supervision also...
- ✓ Willing to work anywhere in India (if required at a later stage in career)...
- ✓ Should have long term career aspiration with GCMMF.
- ✓ **3 Years Service Agreement & Surety Bond. Terms of Service Agreement are:**
  - Service Agreement Period - 3 Years
  - Bond Amount - 2 Lakh
  - Security Deposit - 1 Lakh

## Section-IV: Selection Modalities

- ✓ Registration and **Timely Submission of Duly Filled Excel Sheet Database and Latest Resume in Soft Copy in .doc / pdf format WITHOUT PHOTO** to Institute Level Placement Officer **latest by August 16, 2022 - TUESDAY - 10:00 am**
- ✓ Short Listing by the Company Authority
- ✓ Online / Offline Interview **in August, 2022** (Exact Selection Modalities, Date, Timing & Venue/Platform will be conveyed soon)

*All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!*

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**RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!**

**Placement Programme 2022: Aiming Higher...Striving Hard...We Can, We Will...**



***Together WE CAN, WE WILL...***

