

# Highest Ever 113 Placement Interviews in Placement Year-2024 @ NAU

Excellent Opportunity for Diploma or UG or PG Students of NAU

## 12<sup>th</sup> Campus Placement Drive of Placement Year-2025

Excellent Opportunity for UG or PG Students of NAU to work at various locations of GUJARAT

Placement Leaflet No.: 17/2024

Date: 21/01/2025



After facilitating 800+ Placement Interviews generating Job Offers for 2000+ Students of NAU in Powerful Placement Programmes during the Last 12 Years 2013-24, we at the University Placement & Counseling Cell of our esteemed Navsari Agricultural University; are pleased to announce the **12<sup>th</sup> Campus Placement / Recruitment Drive of Placement Year-2025 for UG or PG Students of NAU;** to be held **during February-March, 2025**. The details are as follows:

Section-I: Let's Know the Recruiting Organization

# Deepak Foundation

Kindly visit [www.deepakfoundation.org](http://www.deepakfoundation.org) for thorough understanding of your Prospective Employer...

- ☞ **Deepak Foundation**, registered under the Bombay Public Trust Act (E.3122-BARODA), was set up in 1982 with a vision of providing medical and healthcare facilities to the families of workers and local community near the industrial area of Nandesari.
- ☞ **The Foundation has now evolved into a leading non-profit civil society organization in Gujarat and has expanded services with branches in Maharashtra, Telangana, Jharkhand, New Delhi, and Madhya Pradesh.**
- ☞ Deepak Foundation has proved its mettle from being an autonomous implementing agency supported by various CSR donors and govt. agencies over the years to developing innovative social enterprise models and evidence-based policy advocacy.
- ☞ **Having presence in over five States in India, the Foundation's headquarter is in Vadodara, Gujarat.**

## **Section-II: Let's Understand the Nature of Vacancies**

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven Professionals (**MALE/FEMALE**); who want be a part of one of the most interesting phases of individual career with job satisfaction and life satisfaction.

Superbly talented, committed and qualified candidate to grab this GOLDEN OPPORTUNITY work with a Progressive Organization's dynamic team which is continuously expanding, excelling and recording noteworthy growth.

**(A) Designation:** *Project Coordinator* and *Chief Executive Officer – CEO*

**(B) No. of Vacancies and Place of Posting/Job:**

05 Vacancies for *Project Coordinator* at Morbi, Wakaner-Morbi, Netrang-Bharuch, Padra, Lunawada in GUJARAT

15 Vacancies for *Chief Executive Officer – CEO* at various locations in GUJARAT

**(C) Job Purpose:** Responsible for different activities related to FPOs.

*As the Lead Functionary of Farmer Producers Organization, the person needs to utilize own skills in developing and establishing the administrative, accounting, institutional building and other procedural systems. Need to have focused approach in developing the business by encouraging farmers, to rationally / systematically produce the commodities and link the FPO to the main stream market. Should perfectly balance the input and output agribusiness of FPO by using multi-tasking, partner management and resource management skills, considering external and internal limitations.*

**(D) Key Areas:**

- ✓ *Promotion of FPOs*
- ✓ *Mobilization work for complete FPO Membership*
- ✓ *Conduct Farmer mobilization/awareness meeting*
- ✓ *Facilitation for availing FPO management grant & Equity grant*
- ✓ *Appointment of CEO and accountant*
- ✓ *Getting necessary licenses for FPOs*
- ✓ *FPOs Business growth*
- ✓ *Conduct Training for FPOs*
- ✓ *Credit linkage with bank and financial institute*
- ✓ *FPOs Business activities execution.*

## **(E) Key Responsibilities:**

### **01. Assist the Board in the formulation of goals, strategies, plans, and policies**

- Ensure different legal compliances like a Board meeting, GB meeting, bookkeeping, audit, annual returns, etc. as directed by the Board
- Ensure all required reports as required by the Board and external support agencies
- Managing day-to-day affairs of the FPO
- Discharge such other functions as may be delegated by the Board

### **02. Services to members under the overall guidance of the Board of Directors**

- Identifying opportunities for business of the FPO / welfare of members, studies, business plan development and operation of the business plan.
- Provide different services to the members as per the direction of the Board. Such services include marketing of the produce of members, input supply to members, productivity enhancement services etc.
- Information, training & orientation to members.
- Resource (financial, technical) mobilization for the FPO.
- Ensure setup of / access to different required infrastructure for the FPO.

### **3. Organizational systems and compliances**

- Maintain proper books of account; prepare annual accounts and audit thereof; place the audited accounts before the Board and in the annual general meeting of the Members
- Recruit other staff, on the direction of the Board, monitor their performance
- Establish and operate different required systems in the FPO – Accounting & Bookkeeping, Monitoring & MIS, Production, Marketing, Governance, HR etc.,
- Dealing with support agencies, contracts / MoU, coordinate with them

**(F) Job Duties and Activities:**

- Formation of Farmer interest Groups (FIG) and Farmer Producer Organization.
- Motivate farmers to become a member of FPO and Mobilize shares.
- Training multiple stakeholders involved in the project and coordinating with them.
- Conduct Need Assessment, Planning, and Evaluation meetings from time to time.
- Prepare the Training / Resource Material in the local dialect, participate as a resource person, and/or arrange resource persons to train the farmers.
- Provide forward and backward Market Linkage to the farmers through Producer Company
- Facilitate linkages with SAUs, KVKs *etc.* For promoting Agriculture Extension Services
- Prepare bankable proposal and arrange finance for FPO
- Facilitate convergence of government schemes
- Promote producer groups / Companies to increase the bargaining power of farmers in the marketplace and to gain the benefits of market institutions, and commodity exchanges
- Carry out market & commodity analysis, feasibility study to ensure better returns to Farmers
- Manage aggregation and disaggregation processes at Farmer Producer Organizations
- To prepare business plans and detailed road maps for FPOs
- Regular reporting and documentation for activities conducted to higher management
- Any other work assigned from time to time by the higher Authority.

**(G) Pay Package Offer:** Commensurate with the competencies of the candidate....Best in the Industry...

 **For Project Coordinator:**

- *Up to 45,000/- CTC per Month + Other Benefits + Excellent Exposure + Learning + Career Growth + Job & Life Satisfaction...*

 **For Chief Executive Officer - CEO:**

- *Up to 27,000/- CTC per Month + Other Benefits + Excellent Exposure + Learning + Career Growth + Job & Life Satisfaction...*

## **Section-III: *Let's Understand the Nature of Expected Ideal Candidate***

### **Expected Essentials from the Ideal Candidate**

**(H) Educational Qualification:** UG or PG (All Branches) including MBA (ABM)

- (I) Competency Requirements:** *Energetic, Talented, Self Driven, Confident* **MALE / FEMALE** Candidates with the following traits/attributes:
- ✓ *Exceptional Communication Skills – Should be able to Speak, Write and Understand GUJARATI language...*
  - ✓ *Basic Computer Knowledge...*
  - ✓ *Willing to go extra mile, willing to push beyond the ceiling, initiate new ideas, and take challenges head-on...*
  - ✓ *Achievement Oriented...*
  - ✓ *Capable to take ownership & have decision making ability...*
  - ✓ *SMART Outgoing, Sociable personality with good people skills...*
  - ✓ *Energetic, self-motivated, proactive in approach and passionate about the work...*
  - ✓ *Ability to work independently without supervision also...*
  - ✓ **Knowledge of Language, Analytical, Sales & Marketing, Management, Commodity market / Agricultural trading, Documentation, and Computer skills.**
  - ✓ **Strong oral and written communication/ negotiation skills in English, Hindi, and Local Language. Ability to work independently to achieve performance objectives and deliverables. Excellent skills in MS Office, MIS, Communication systems, and social media.**
  - ✓ **Work in a team and promote team spirit and culture.**

## Section-IV: Selection Modalities

- ✓ Registration by the **Eligible & Genuinely Interested Students** with **Timely Submission of Latest Resume in Soft Copy in .doc / pdf format WITHOUT PHOTO** to Institute Level Placement Officer **latest by January 24, 2025 - FRIDAY - 10:00 am**
- ✓ **Selection Process will be held during February-March, 2025 @ NAU, Navsari...**

*All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!*

**Prof. (Dr.) Mehul G. Thakkar (MGT)**

*Professor in HRM & TPO @ AABMI*

*University Placement & Counselling Head @ NAU*

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**Highest Ever 113**

**Placement Interviews in 2024**

**Highest Ever Pay**

**of 10,25,004/- to**

**6 Students in 2023**

**Prof. Jaimin R. Naik**

*Director of Students' Welfare &*

*Chairman of University Placement & Counselling Cell @ NAU*

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**RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the RIGHT (BEST) Performance!!!**

**Placement Programme 2025: Aiming Higher...Striving Hard...We Can, We Will...**



**Together WE CAN, WE WILL...**

