

# 1<sup>st</sup> Campus Placement Interview of Placement Programme-2022

Excellent Opportunity for UG (Agri./Agril. Eng.) OR PG (Agri.) OR MBA (ABM) Students

Placement e-Leaflet No.: 1/2022

Date: 06/12/2021



**After facilitating Exactly 500 Placement Interviews generating Job Offers for 1480 Students of NAU in Powerful Placement Programmes during the Last 9 Navratna Years 2013-2021,**

we at the *University Placement & Counseling Cell* of our esteemed Navsari Agricultural University; are pleased to announce the **1<sup>st</sup> Campus Recruitment Drive of Placement Programme-2022** to be held **on December 10, 2021**. The details are as follows:

## Section-I: Let's Know the Recruiting Organization – Zydex Industries Pvt. Ltd.

Kindly visit [www.zydexindustries.com](http://www.zydexindustries.com) for thorough understanding of your Prospective Employer...

- ☞ **Established in 1997 and based at VADODARA (Gujarat)**, Zydex is a specialty chemicals company with the purpose of innovating for sustainability.
- ☞ **Zydex is a hi-tech research driven company striving for SUSTAINABILITY THROUGH INNOVATION. It is a SAP driven enterprise across all facilities.**
- ☞ With diversified product range, they touch upon all basic necessities of a common man i.e. **ROTI, KAPDA, MAKAN and SADAK** (Food, Clothing, Housing and Roads).
- ☞ Zydex is committed to creating a sustainable world through innovative, environment friendly and patented technologies in the areas of **AGRICULTURE, INDUSTRIAL CHEMICALS, TEXTILES, PAINTS & WATERPROOFING and ROADS**. As a **GLOBAL ENTERPRISE**, their **product portfolios encompass 200+ innovative solutions with presence in over 40 countries across the globe through its subsidiaries and distribution network, with sales in over 40 countries including Zydex Inc. in the USA.**
- ☞ At Zydex **QUALITY** is sacrosanct: They accord the highest priority to quality control and quality assurance for products. Zydex is an **SA-8000 and ISO 9001: 2015 certified company**. As a part of **INNOVATION INITIATIVE**, they turn concepts to smart, simple & profitable business opportunities and strive continuously to be above and beyond the best. **RESEARCH BACKBONE** includes state-of-the-art R&D labs which provide a strong foundation for innovation. Research teams work on the anticipated needs of tomorrow with a focus on sustainability.

☞ **PORTFOLIO** includes products that are eco-friendly and keep vision of sustainability alive:

- ✓ Globally patented nanotechnology-based additives for climate resilient, moisture resistant, long lasting highways and rural roads.
- ✓ 100% acrylic paints and globally patented nanotechnology-based waterproofing compounds that are eco-friendly.
- ✓ Water-based specialty polymers for textiles which are environmentally safe.
- ✓ Biology booster which reduces the use of chemical fertilizers and pesticides. It improves soil fertility and crop yield from the first year of usage – **ushering in a new era of biological agriculture.**

## **Section-II: Let's Understand the Nature of Vacancies**

Looking for **genuinely interested and eligible**, competent, energetic, talented, self driven **MALE** Professionals to support on-field sales & marketing activities; who want to be a part of one of the most interesting phases of individual career; and work with a dynamic team which is continuously expanding, excelling and recording noteworthy growth.

### **(A) Designation, No. of Vacancies and Place of Posting/Job:**

- ✓ Graduate / Master Trainee (AGRO Division) – **Many Vacancies at various locations in different States of INDIA – PAN India**

### **(B) Job Profile:**

- ✓ Shall be responsible to carry out sales & Collections in the specific locations.
- ✓ Handling existing Dealer/Distributor network and also appointing new dealers / distributors.
- ✓ Conducting Farmer Meet / Demo / Field Trails.

Liquidation, New Business Development, Profitability (maintaining expense to sales ratio), Business Development & Execution of Business Process.

### **(C) Pay Package Offer: Commensurate with the competencies of the candidate and place of posting....Best in the Industry**

 **3 to 5 Lacs**  **+ Excellent Exposure + Learning + Career Growth...**

## **Section-III: Let's Understand the Nature of Expected Ideal Candidate**

### **Expected Essentials from the Ideal Candidate**

#### **(D) Educational Qualification: UG (Agri. / Agril. Engi.) OR PG (Agri.) OR MBA (ABM)**

#### **(E) Competency Requirements: Energetic, Talented, Self Driven, Confident Candidates with the following traits/attributes:**

- ✓ Ability to clearly and effectively communicate both verbally and in written form...
- ✓ SMART Outgoing personality with good people skills...
- ✓ Willing to go extra mile, willing to travel to create connections...Achievement Oriented...
- ✓ Capable to take ownership & have decision making ability...

## Section-IV: Selection Modalities

- ✓ Registration with and **Timely Submission of Duly Filled Excel Sheet Proforma of the Company and Latest Resume in Soft Copy in .doc / pdf format without photo** to Institute Level Placement Officer **latest by 8<sup>th</sup> December, 2021 - WEDNESDAY - 10:30 am**
- ✓ Short Listing by the Company Authority
- ✓ Written Aptitude Test followed by Personal Interview with Technical Person and HR Round **on 10<sup>th</sup> December, 2021 @ Conference Hall, 1<sup>st</sup> Floor, AABMI, NAU, Navsari**

*All The Best to Beat The Best to all the Career Aspirants!!! You CAN, You WILL!!!*

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**RIGHT People at the RIGHT Places at the RIGHT Time to do the RIGHT Things & Delivering the BEST Performance!!!**

**Placement Programme 2022: Aiming Higher...Striving Hard...We Can, We Will...**

